



**Calaway**<sup>™</sup>

*For The Growing World*<sup>™</sup>



全球发展

**Global Growth**

# 紫花苜蓿

## Alfalfa (Lucerne)

紫花苜蓿富含粗蛋白，它非凡粗饲料价值使其成为饲养奶牛的最优牧草。此外，苜蓿中还含有丰富的奶牛所必需的矿物质，如钙，磷等。这些综合因素可以增加单头奶牛的产奶量，提高牛奶中的蛋白质和脂肪含量，同时改善奶牛的健康状况。我们的爱伦斯堡的牧草加工厂地处哥伦比亚盆地，此处紫花苜蓿产量占整个美国华盛顿州年总产量的67%。

Alfalfa has very high levels of crude protein content and exceptional roughage values making it an ideal feed for dairy cattle.

Additionally, alfalfa can be high in some required minerals such as calcium and phosphorus. The combination of these factors can improve milk output per cow, increase the protein and fat content of milk, as well as improve the health of dairy animals.

Our Ellensburg facility is within close proximity to the Columbia Basin; accounting for 67% of the alfalfa produced in Washington state.

**Cal-falfa**<sup>™</sup>  
Calaway Brand Alfalfa Products

顶级 <b>SUPREME</b>	RFV 185+	CP >22%
特优级 <b>PREMIUM</b>	RFV 170+	CP >20%
一级 <b>PRO</b>	RFV 150+	CP >18%
二级 <b>PLUS</b>	RFV 130+	CP >16%
三级 <b>BASIC</b>	RFV <130	CP <16%



# 梯牧草（猫尾草）

## Timothy (phleum pratense)

梯牧草（猫尾草）是遍布在美国北部地区的多年生草本植物。它纤维含量高，尤其是后期收割的草，能够提高奶牛的产奶量。

Timothy is a perennial grass grown throughout the Northern region of the United States. It is high in fiber, and when cut late, can be attributed to improved milk production in dairy cattle.

优质马饲料  
Premium  
Horse



#1 马饲料  
#1 Horse



优质奶牛饲料  
Premium  
Dairy



次优级奶牛饲料  
Low  
Premium  
Dairy



#1 牛饲料  
#1 Cattle



#2 牛饲料  
#2 Cattle



# 草秸秆

## Grass Straws

当青草收割草种后，会剩余下各种禾本科干草和秸秆。它们的蛋白含量和饲养价值因品种的不同而各异，但每一种都有其独特的喂养价值，可以混合在饲料中提高其它产品的喂养比率。

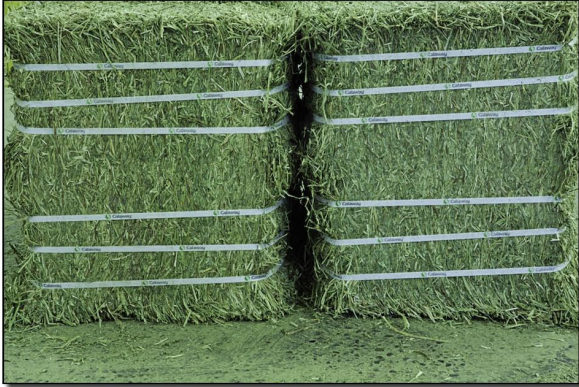
There are various grass hay and straw residuals that remain after harvesting grass seed. Each of these grass straw varieties has unique feed qualities, which can add value to your feed ration.

产品	Commodity	蛋白含量 Protein
蓝草	Bluegrass	10 - 11%
牛毛草	Fescue	5 - 6%
鸭茅	Orchard Grass	> 15%
黑麦草	Annual Ryegrass	4 - 5%
多年生黑麦草	Perennial Ryegrass	5 - 6%
苏丹草	Sudan Grass	8 - 16%



在卡拉韦贸易公司，我们使用业界领先的干草压缩机来获取高品质的最终产品。完全双压缩技术提高了苜蓿产品的运输和装卸效率。成品采用塑膜缠裹和塑料袖筒式包装等方式。

At Calaway Trading, Inc. we use industry leading hay presses to achieve a high-quality finished product. Double compressing allows for shipping and handling efficiencies. Finished products are packaged with poly straps or poly sleeves.



**整包 (60公斤)**

60.96cm x 50.8cm x 43.18cm

通过两次压缩大包和小捆的苜蓿草而得来。  
每40英尺的集装箱可容约448包。



**半包 (30公斤)**

30.48cm x 50.8cm x 43.18cm

根据客户的需求，把整包对半切割而得来。此产品具有轻便，小巧，更易于装卸等特点。每40英尺的集装箱可容约896包。

**Full Bale (55-60 kg)**

24in x 20in x 17in

Format is achieved by double compressing raw material from either 3-tie or big bales. Approximately 448 bales per 40' high-cube container.

**Half-cut (25-30 kg)**

12in x 20in x 17in

Achieved by cutting full bale in half. Convenient when lighter and smaller bales are required. Approximately 896 bales per 40' high-cube container.



**袖筒式大捆4切包 (430公斤)**

大捆4切在拆包时牧草更容易分散，也更易于机器混合操作。每40英尺的集装箱约可容约56捆。

**Sleeve 4-cut (430-460 kg)**

Big bale 4-cut makes flaking and machine mixing easier. Approximately 56 - 60 bales per 40' high-cube container.

爱伦斯堡加工厂  
Calaway Trading, Inc.  
USDA090118

基提塔斯加工厂  
Calaway Trading, Inc. Kittitas facility  
USDA100130

Big Bale  
76.2cm x 114.3cm x 114.3cm  
30"H x 45"W x 45"D

\* 当申请我公司进口许可证时，请将爱伦斯堡和基提塔斯两个加工厂同时列入您的进口许可申请表中。

\* When filing for Import permits please list both Ellensburg and Kittitas jointly on application.

圣海伦加工厂  
Calaway Trading, Inc.-Oregon  
USDA090204

Mag Bale  
86.36cm x 119.38cm x 106.68cm  
34"H x 47"W x 42"D

## 非草类动物饲料

### Non-Forage Animal Feeds

拥有超过30年的经验和提供对客户的一对一服务，卡拉韦Cascade以为您提供专业服务方式开展对用户需求的全方位支持。

我们负责从承接订单，安排物流，到提供出口世界各地所需的完备的文件的全程服务。我们同远洋承运公司的密切合作，进一步保证了我们能够从美国任何港口发货到世界各地。

以下是我们提供的部分非草类饲料。告诉我你的需求，我们定能满足你的愿望。

With over 30 years' experience and personal attention to our customers; Cascade's team provides a professional and supportive approach to conducting business.

We manage all bookings, logistical coordination, and full service documentation for shipments worldwide. Our alliance with ocean carriers allow us to ship from multiple ports throughout the United States to the world.

Below are a few of the non-forage feeds we offer. Let us know your specific feed requirements, so we can source and deliver direct to your final port destination.

### 产品图例

#### Product Portfolio



玉米酒糟 DDGS



玉米 Corn



大豆 Soybeans



高粱 Grain Sorghum



豆粕 Soybean Meal

提供最惠价格的优质动物饲料产品

**OFFERING THE HIGHEST QUALITY  
ANIMAL FEED PRODUCTS AT  
COMPETITIVE PRICING**

**WE MANAGE YOUR FEED,  
YOU MANAGE YOUR OPERATION**

**用我们专供的饲料,  
提高你的生产利润**

## 公司简介

### The Company

卡拉韦贸易公司是一家美国农产品的国际出口商。自1987年成立始，我们致力卓越，现已发展成美国西部十大饲料和牧草出口商之一。产品出口遍及韩国，日本，中国和阿联酋等国家及地区。

Calaway Trading, Inc. is an international exporter of agricultural commodity products. Since 1987, we have strived for excellence in every business transaction. This has afforded us the opportunity to become one of the ten largest exporters of hay from the Western United States to markets including China, Korea, Japan, and UAE.

### 业界领先的出口技术和流程

### Innovative Exporting Techniques and Processes

“所见即所得”卡拉韦贸易采用业界领先的技术和工序，以确保你检验和购买的产品准确无误的交付于你。这种持续的公正和诚信理念根植于我公司的企业文化，并在多年间赢得了无数客户的信任和青睐。我们致力于成为您的合作伙伴，为您提供优质的产品，以成就您的利益，而不仅仅是一个贸易商。

Calaway Trading utilizes industry leading technology and processes to ensure the product you inspect and order is what's delivered to you. This has founded a culture of uncompromising integrity and reliability which customers have come to trust over the years. We look to become a partner, not just a trading company, delivering quality products to help your production be more profitable.

## 经营方式

### Our Approach

无论对于客户还是农业生产者，卡拉韦贸易公司一直都是可信赖的战略伙伴。我们力促农产品出口行业的长期和有良性业务发展。我们经验丰富的员工努力确保供需平衡，以最优的价格提供客户所需的产品，完备的出口文件和迅捷的产品物流。

Calaway Trading has been a trusted partner to both customers and growers, promoting long-term and valuable business relationships within the agricultural commodity export industry. Our experienced staff strives to ensure supply and demand is balanced with competitive prices, product availability, and on-time delivery of both documentation and shipments.

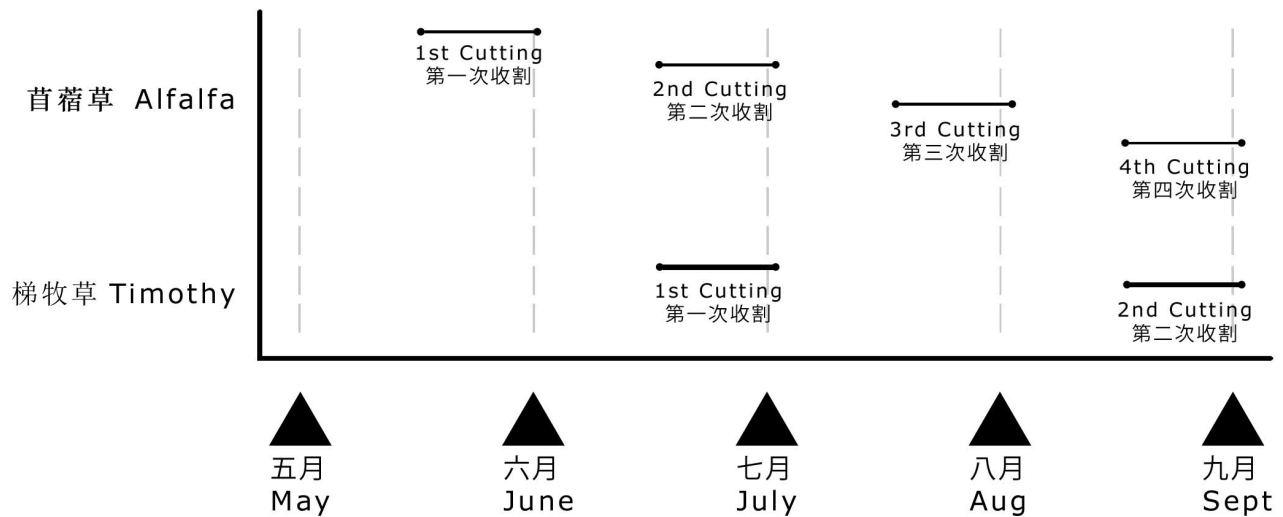
## 综合100年的经验

## Over 100 years of combined experience

总部设在华盛顿州爱伦斯堡，卡拉韦贸易公司拥有超过100名员工，分公司和牧草加工厂遍布于美国的加州，爱达华州，华盛顿州和俄勒冈州。综合100年在农业和出口行业的丰富知识和经验，并精通英语，日语，韩语和中文，我们的员工在整个美国西部为您寻找优质苜蓿草和其他农产品，提供专业，完善的客户服务，以满足您对饲料和其他添加饲料的需求。

Headquartered in Ellensburg, Washington, Calaway Trading has over 100 employees and maintains offices and production facilities in California, Idaho, Washington, and Oregon. Our teams are knowledgeable in the agricultural and export industry, with fluency in Chinese, Japanese, and Korean. With personnel positioned throughout the Western United States, our ability to source alfalfa and other agricultural commodities offers us the ability to meet your feed and supplement needs.

### 太平洋西北地区收割时间 PNW Harvest Timeline



### 中国市场的销售团队 China Sales Team



杰夫 卡拉韦  
Jeff Calaway



布莱恩 卡拉韦  
Blaine Calaway



何正哲  
Angelia (Zheng Zhe) He

提供与动物饲料有关的一切专业服务

ANIMAL FEED IS  
OUR EXPERTISE



**Calaway™**

*For The Growing World™*



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